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There has always been a need for a jobber as far back as one can remember. There are many names for a jobber, there is of course the "wagon jobber" later shortened to "jobber". They are also known as vendors, route salesman, middleman, etc, etc. As long as there is a product to deliver to people all over the world there will always be a need for a jobber. Products such as beer, bread, cakes, meat, flowers, furniture, mail, groceries, food, soda, whiskey and yes...fishing tackle and fishing bait have all been delivered by some form of jobber. These products have all been delivered by many types of transportation including horse drawn carriages, bicycles, trikes, motorcycles, cars, trucks, vans and semi truck trailers. In some form or fashion, people get their goods and those goods are delivered by jobbers.

Matt's Bait & Tackle has been in the jobber industry for over 16 years. The guys who work here have been doing this for years, even before working here at Matt's Bait & Tackle. We know what it takes to service our customers. It's called "Customer Service". No matter what anyone says you can't get any better customer service than when you stand face to face with your customer. It seems as if customer service has gone by the wayside with some companies, but not here at Matt's Bait & Tackle. We still believe in the old tradition of customer service and that is to meet or exceed the expectations of our customers. If a company can provide excellent customer service, then they will have a very good, long standing relationship with all of their customers.

Matt's Bait & Tackle has grown so much that we are now distributors in the fishing tackle and bait industry. Don't get me wrong, we are still jobbers and we still take care of our customers and we always will. Our business has just grown so much that we have been given the ability to be distributors. This in turn gives you, the jobber, a big break. As our company grows in the distributor end of the business, we will be able to offer the jobbers that buy from us a nice price break on the product they buy from us. As we get more jobbers that buy from us, we all, yes you too, become more powerful in the fishing industry and our buying power becomes much greater. Soon, companies that have said no to us before will be knocking on our doors asking us to carry their products.

If you are looking to break into the fishing industry and want to become a jobber, then give us a call. It doesn't matter what state you are in, if you see a need for fishing products in your area and can build a business, we want to help as much as we can. We can help you get setup in your area. If you are already a jobber, or even a dealer and want more information or want to buy from us, please call us or email us for more information and look at our online catalog. We will be glad to sit down and talk to you. Our contact information can be found on our About Us page.

Thank you for taking the time to stop by and check out our website. We look forward to doing business with you in the near future!

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KIDS WHO FISH AND HUNT, DON'T STEAL AND DEAL  
TAKE A KID FISHING!!!™